# Are You Ready for Peak?

Increased demand and labor shortages are here.

Robotic automation can help.



\$6.388

### eCommerce Shopping Grows

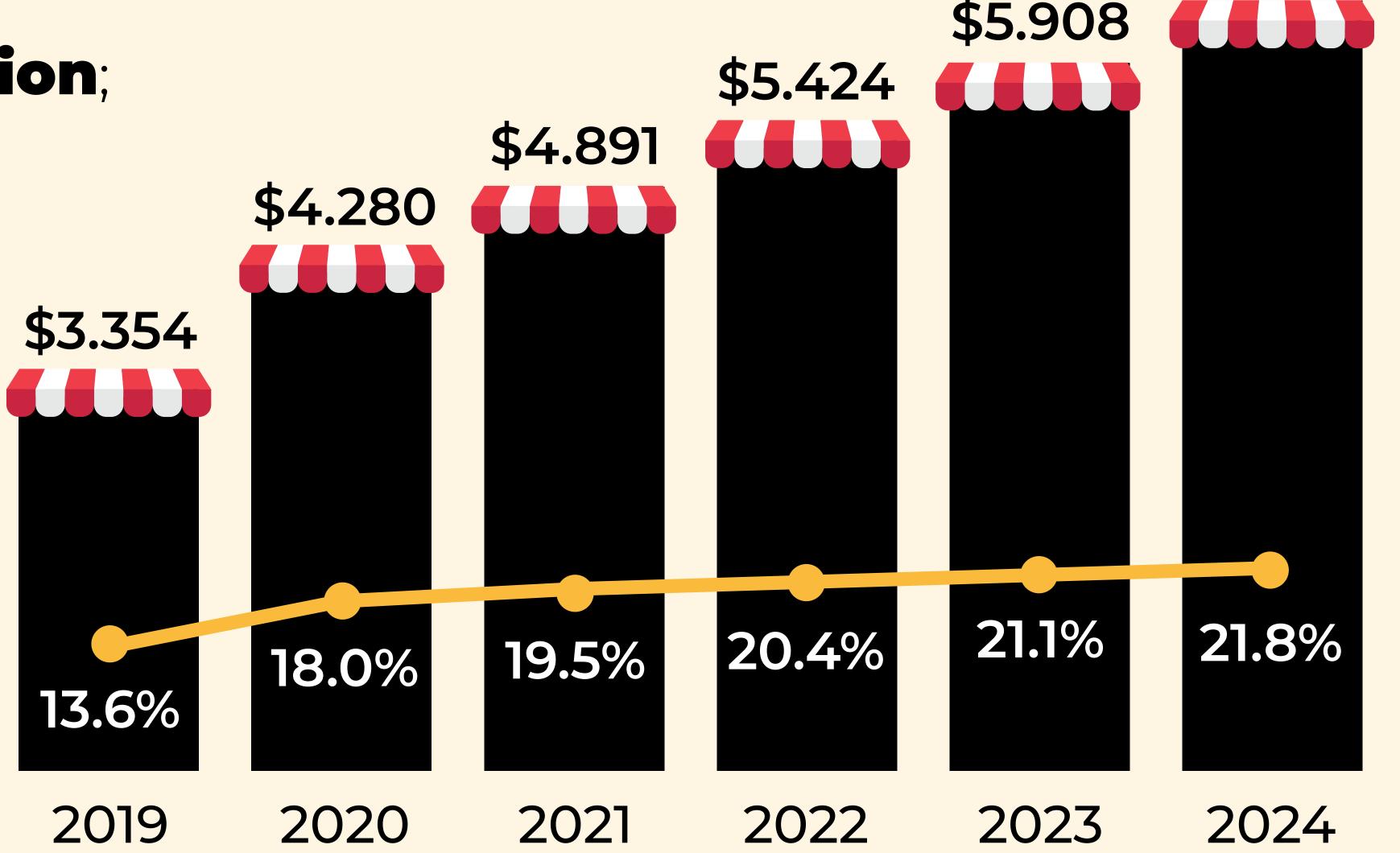
U.S. eCommerce sales this year could reach \$933.30 billion; eCommerce could surpass 20% of total retail by 2024.

Retail eCommerce Sales Worldwide, 2019–2024

eCommerce sales (trillions)

% of total retail sales

Sources: <u>eMarketer</u> | <u>Insider Intelligence</u>



#### Available Labor Remains Scarce

There are about **965,000 open jobs** in the retail industry.

Source: <u>U.S. Bureau of Labor Statistics</u>

According to the U.S BLS, **9.5 million Americans** were unemployed at the end of June compared to **10.1 million job openings**.

Source: <u>Statista</u>

## Businesses Hope to Fill Jobs for the Holidays

UPS 100,000

USPS 40,000 Walmart **20,000** 

Kohl's 90,000



Source: <u>CNN Business</u>



### Customers Expect Fast, Free Shipping ...

65596

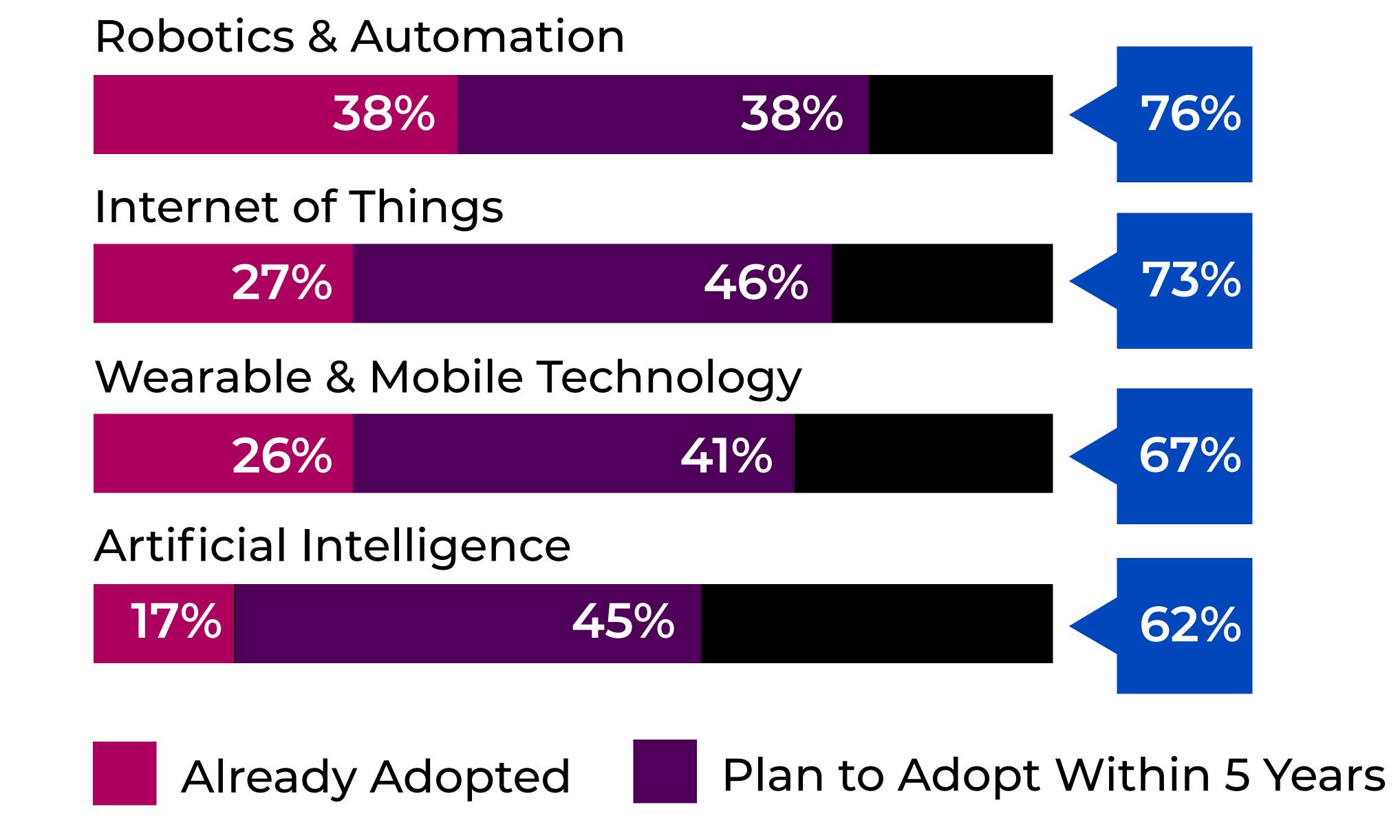
of online shoppers expect their orders within 72 hours.

Source: <u>VisibleSCM</u>

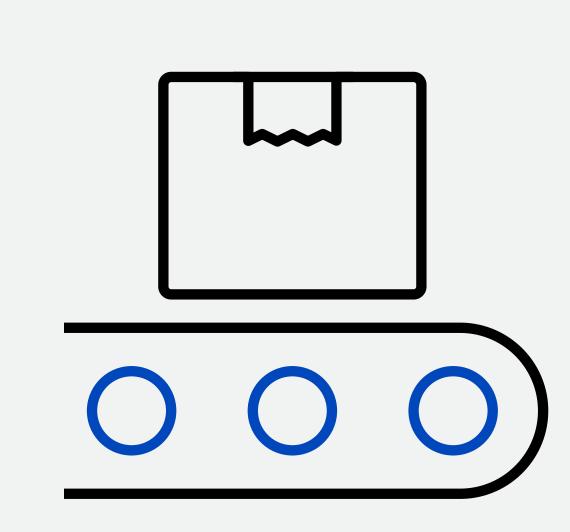
# Robotic Automation is the Answer

MHI's annual survey shows robotic automation adoption will increase by **200%** in the next 5 years.

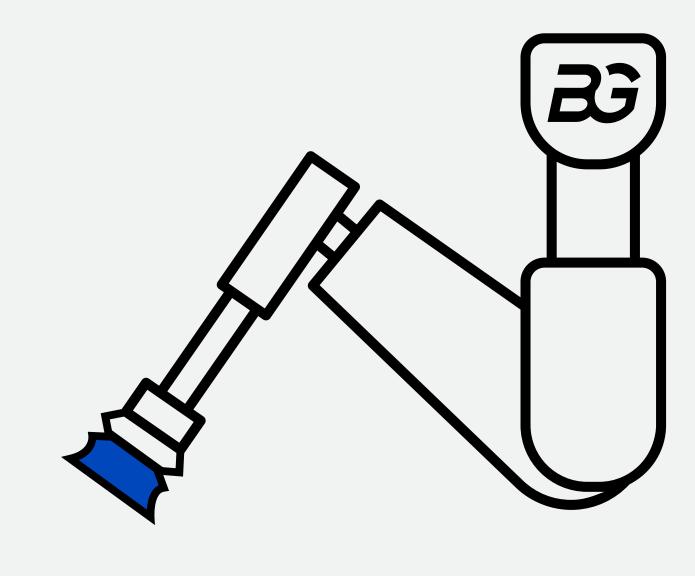
Source: The 2021 MHI Annual Industry Report



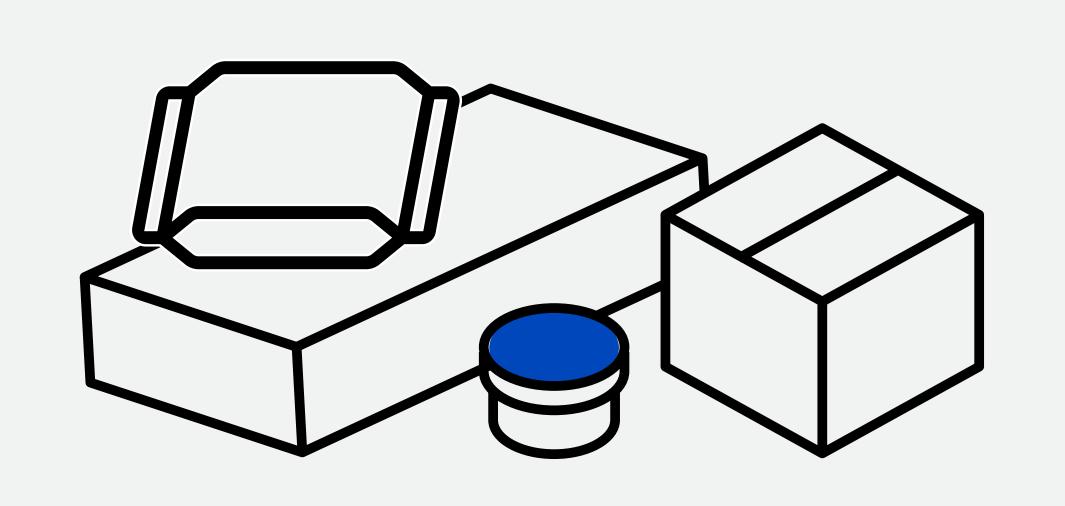
#### Robotic Automation from Berkshire Grey Can Help



Sort orders up to **3X** faster than manual approaches.



Improve picking throughput by up to **33%**.



Handle **nearly 100%** of typical SKU assortments.